

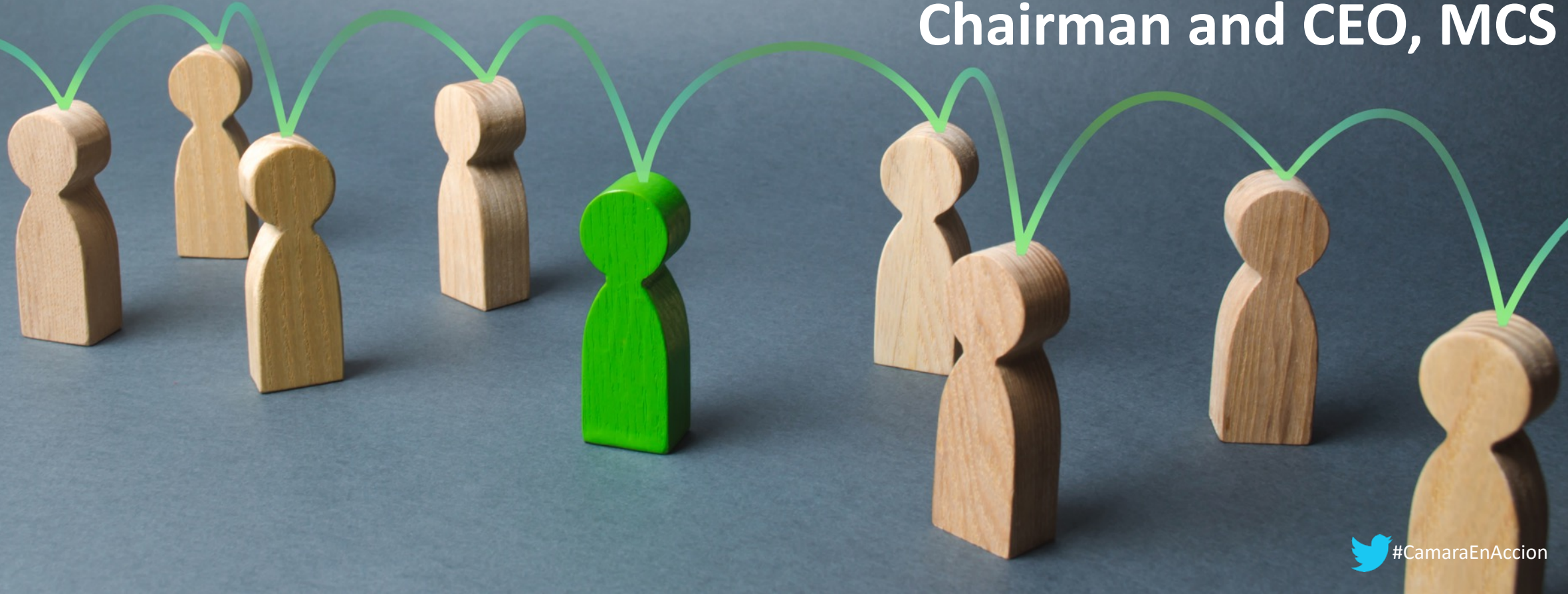


La Cámara de Comercio de Puerto presenta





CEO Day Event

Jim O'Drobinak

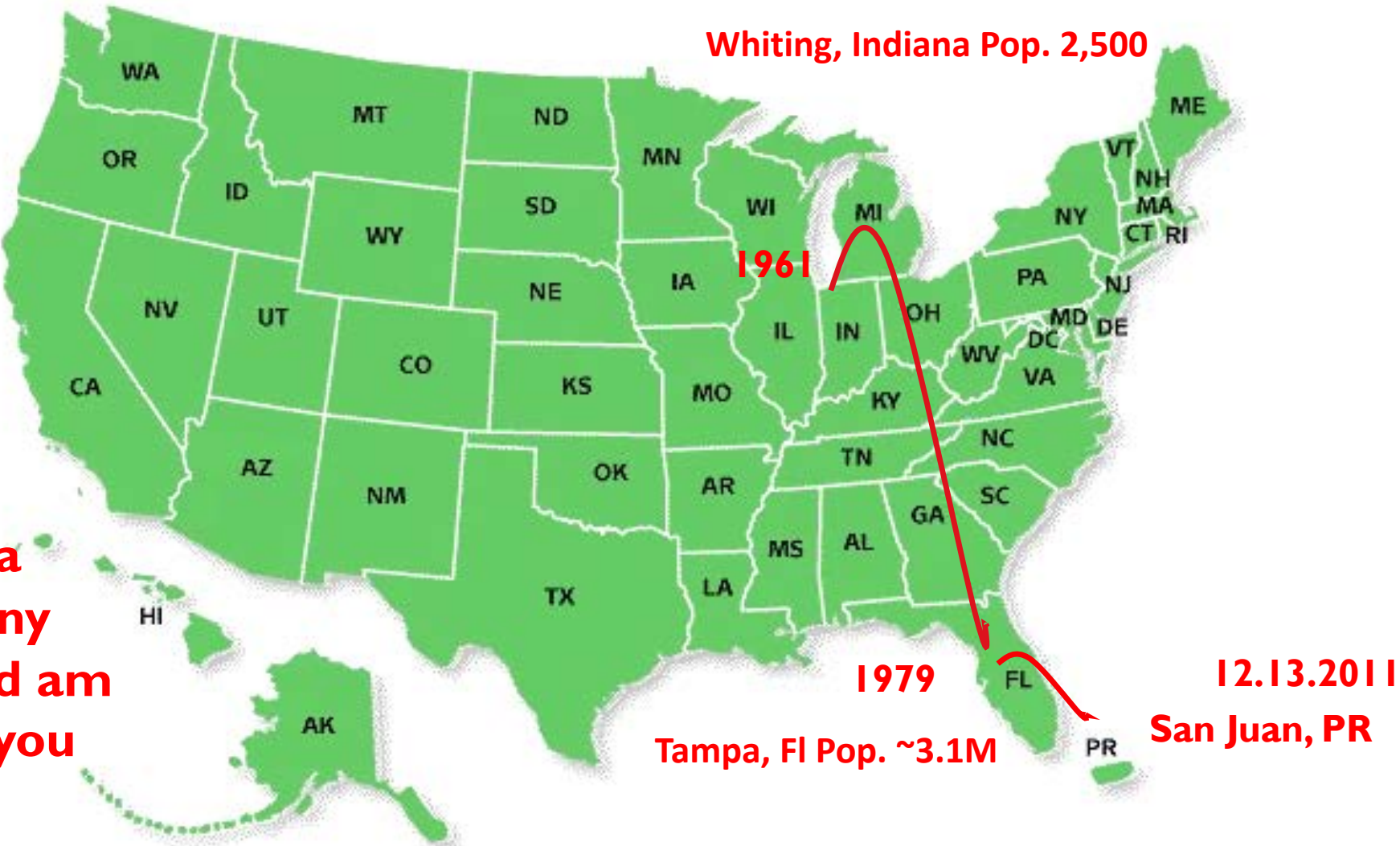
Chairman and CEO, MCS



Conclusion (Don't Forget!)

1. Remember, Medicare Advantage (thru CMS) pays the Bills in PR's healthcare System 
2. PR's healthcare system is terribly underfunded, ALWAYS support more funding for Puerto Rico's healthcare system. 
3. PR has outsourced its healthcare system; it has a health secretary, sets health policy, but the healthcare system is operated by the healthcare plans 
4. Always get your annual checkup! 
5. Healthcare is the best career you could ever choose! 

How Did I Get to PR? *



* I work for a great company and BOD, and am here to give you my candid opinions

CARIBBEAN ¹⁹⁷³ **40** ²⁰¹³ BUSINESS

caribbeanbusiness.pr

THURSDAY, SEPTEMBER 5, 2013

WEEKLY \$2.00

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Affordable Care Act funding reductions threaten Puerto Rico's entire healthcare system



*MCS CEO
Jim O'Drobinak
who also heads the
Puerto Rico Medicare Coalition
for Fairness*



*Triple-S Management
President & CEO
Ramón Ruiz Comas*



*MMM President
Orlando González*



*Humana President
Earl M. Harper*

By Philippe Schoene Roura,
Rosario Fajardo &
José L. Carmona
pages 14-20

TOP STORY

Independent regulator key to Prepa privatization
page 2

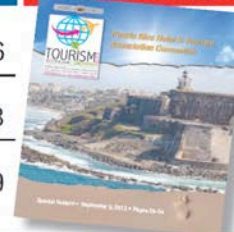
INSIDE

Chief U.S. District Court Judge Delgado calls for review of bail, speedy-trial procedures page 6

ASES targets ER visits; account for \$1.06 billion of \$2.3 billion spent annually on Mi Salud page 8

Puerto Rico Tourism Co. set to crack down on illegal gaming machines page 9

SPECIAL FEATURE



For up-to-the-minute local, national, international and economic news in English, go to
caribbeanbusiness.pr
now on



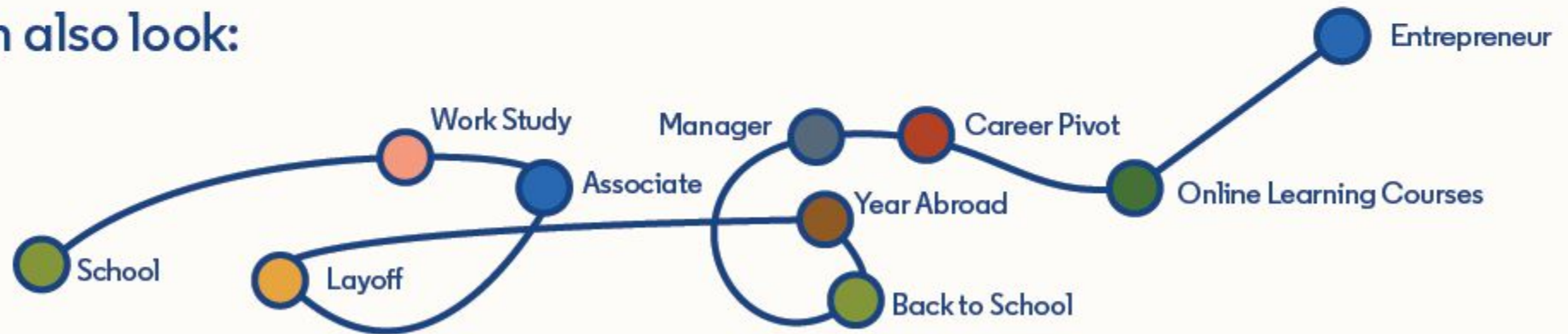
Sept 5,
2013

How Will Your Entrepreneurial Experience Look Like?

The way people think it looks:



How it can also look:



**Deloitte
Haskins & Sells**

Deloitte.

**Deloitte &
Touche LLP**



DANKA

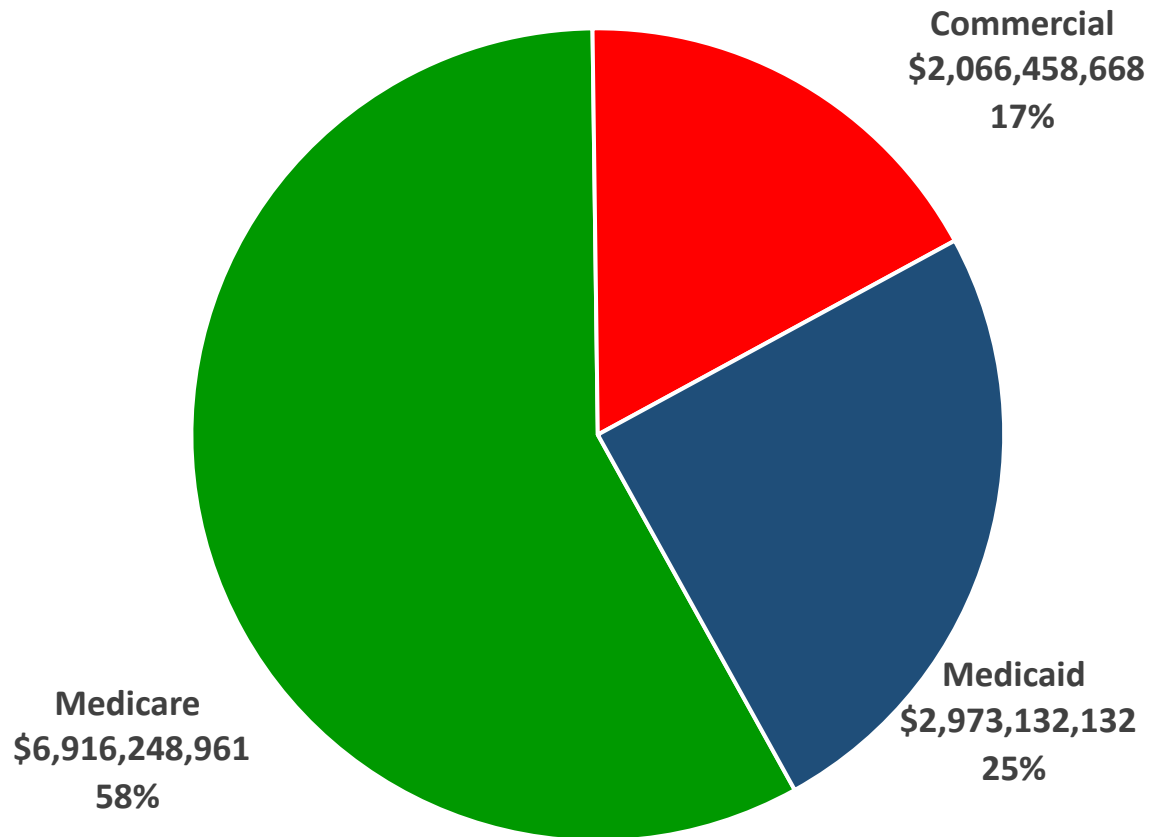
advantec
Your People. Our Focus.



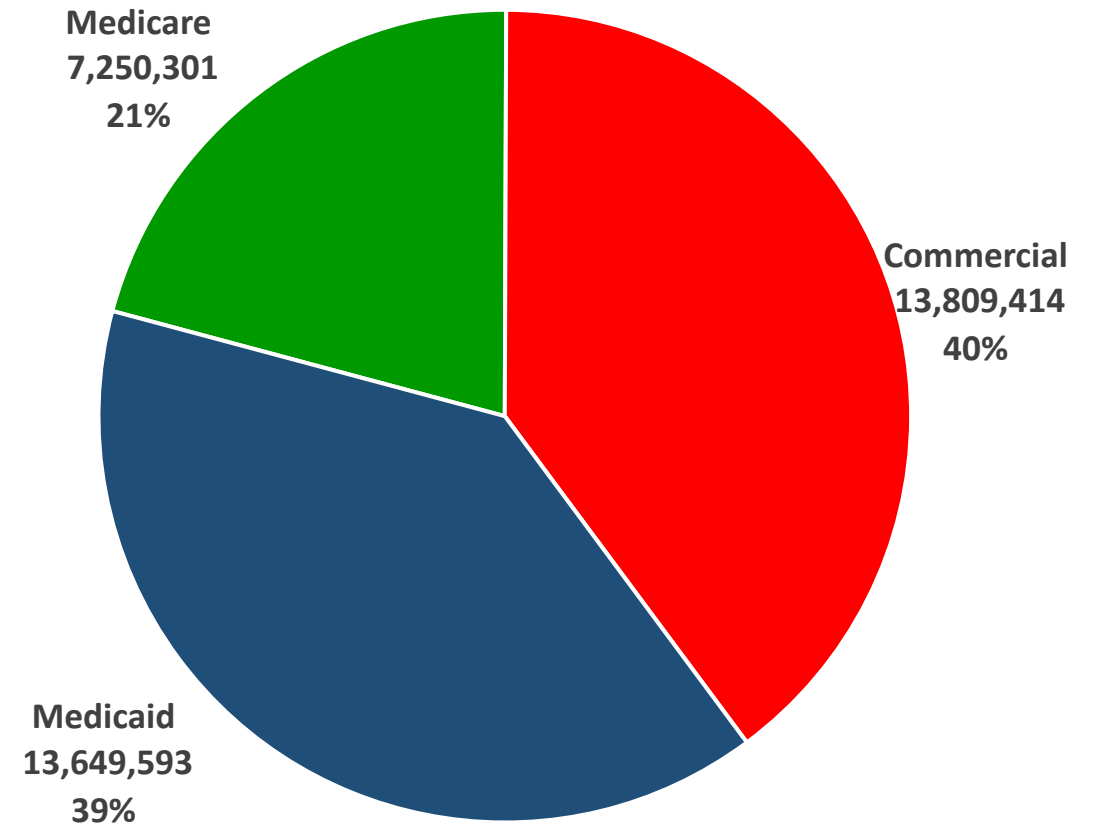
MCS

PR Healthcare Plan Premiums and Membership – by LOB

2020 Health Insurance Premiums - ~\$12B/Year



2020 Member Months – 2.9M Members Served



PR HEALTHCARE BY THE NUMBERS

		Good News		Bad News						
		1		2 Membership Information			3			
	<u>Source</u>	<u>Premium \$ (in millions)</u>	<u>Annual Revenue Per Member</u>	<u>Member Months - %</u>	<u>Member Months - #</u>	<u>Total Members</u>	<u>Annual Revenue Per Member</u>	<u>Comment</u>		
Medicare Advantage (MA)	100% Federal	\$6,918,247,961	57.9%	7,250,301	20.9%	604,192	\$11,450	~40% Below USA Average		
Vital/Medicaid	55% Federal/ 45% Local	\$2,973,132,132	24.9%	13,649,593	39.3%	1,137,466	\$2,614	~50% Below USA Average		
Commercial	100% Private	\$2,066,458,668	17.3%	13,809,414	39.8%	1,150,785	\$1,796	Very fragile segment		
		\$11,957,838,761	100%	\$34,709,308	100.0%	2,892,442	\$ 4,134			
				~ PR Population		3,100,000				
				% Covered		93.3%				





Medicare Advantage (MA)

58%
\$6.9B



Vital – 25%

(Federal)
55%
\$1.65B

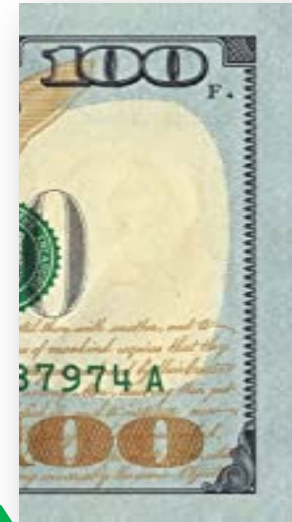
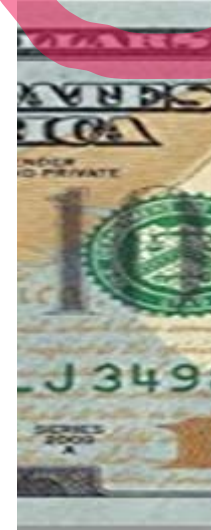


(Local)
45%
\$1.35B



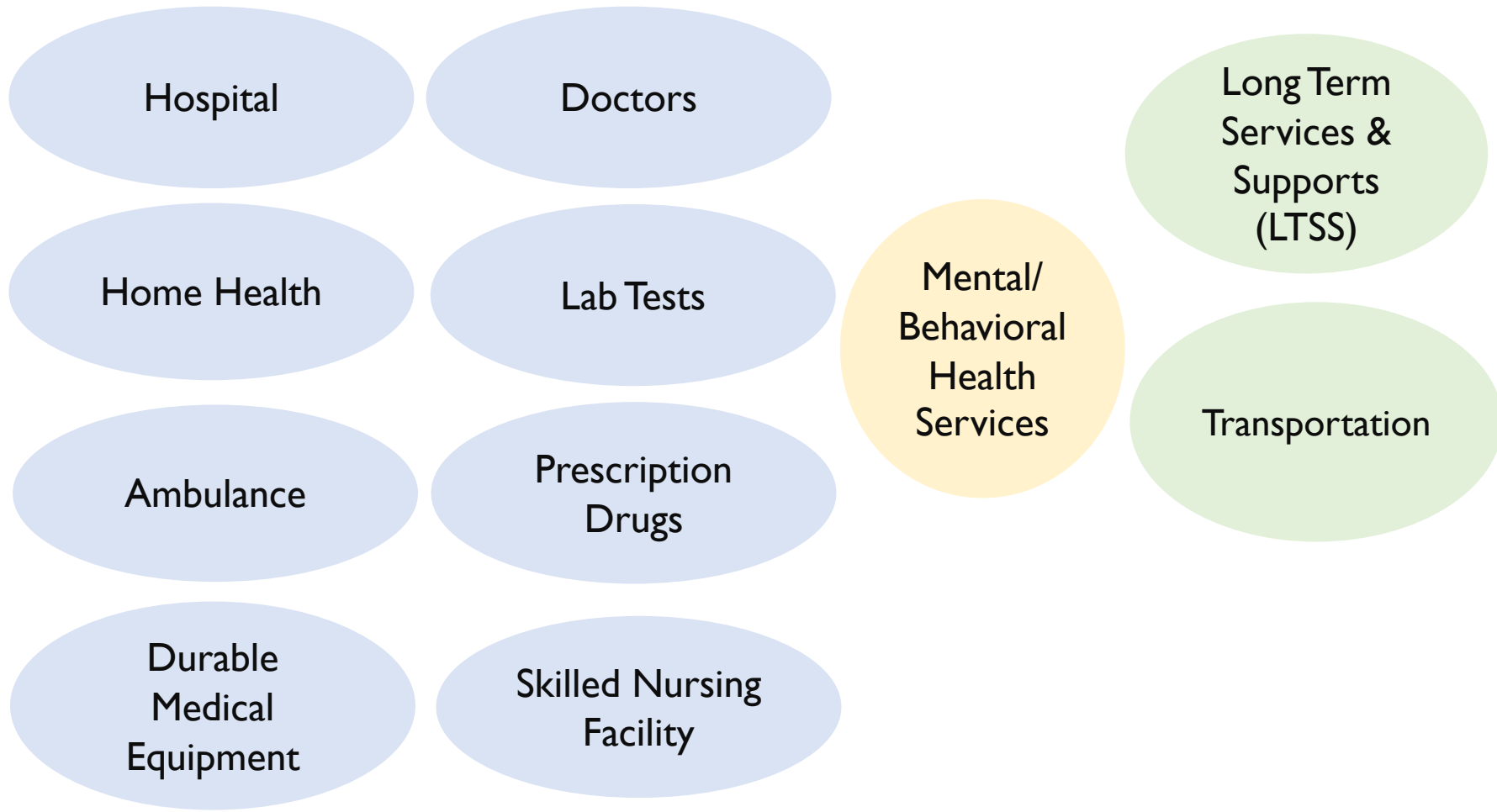
Commercial

\$2.0B
17%



Managed Care Organizations

Managed Care Organizations (MCO)



Basic Profile:

1. Coordinate all care for its members
2. Usually, a private enterprise or a wealthy not for profit
3. IS THE BANK (95% of ALL CASH RECEIPTS AND DISBURSEMENTS) FOR THE ENTIRE HEALTH CARE SYSTEM





CMS (MA, Fed Vital)
\$8.6B (69%)

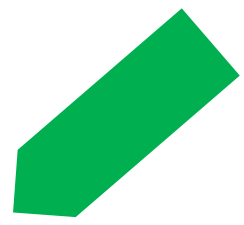


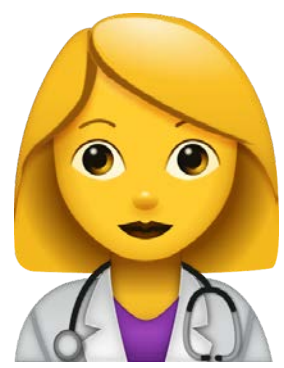
Local Vital
\$1.3B (14%)



Commercial Biz

\$2.0B (17%)

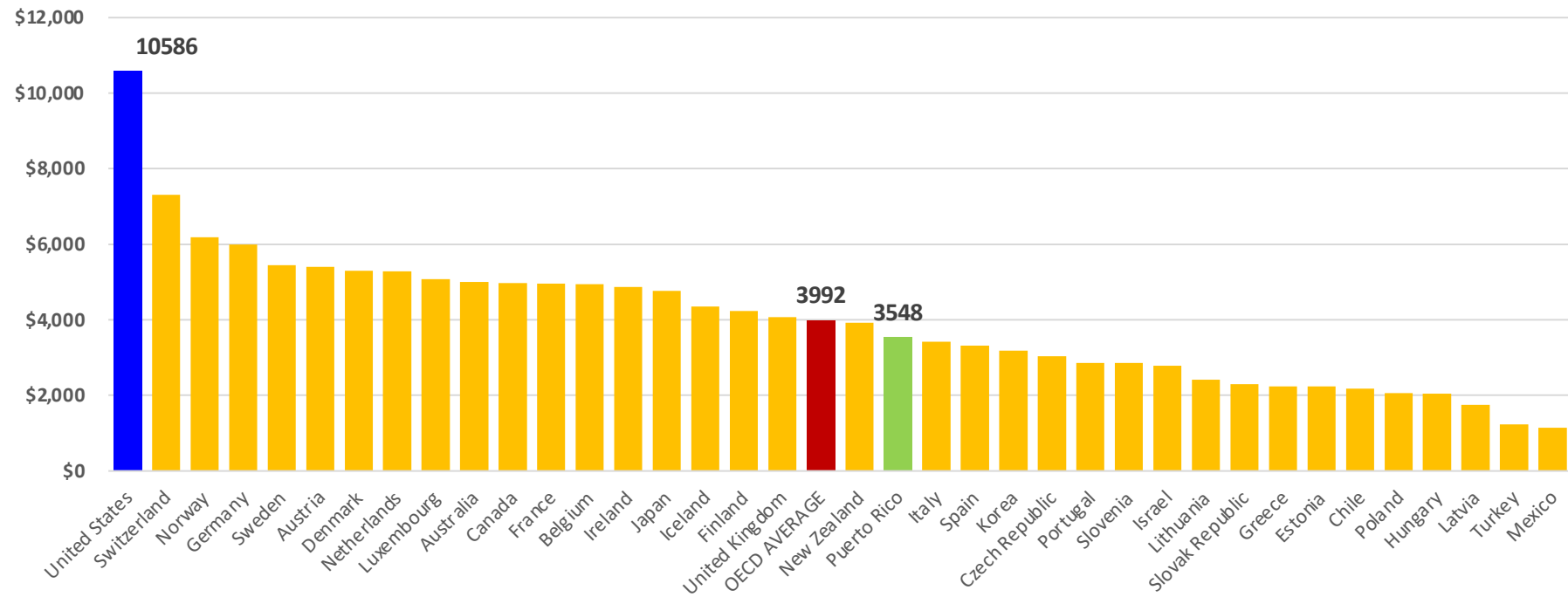




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US Spends 3X Puerto Rico on Health Costs...

Current Expenditure on Health Per Capita
US\$ Purchasing Power Parities 2018
OECD Health Statistics

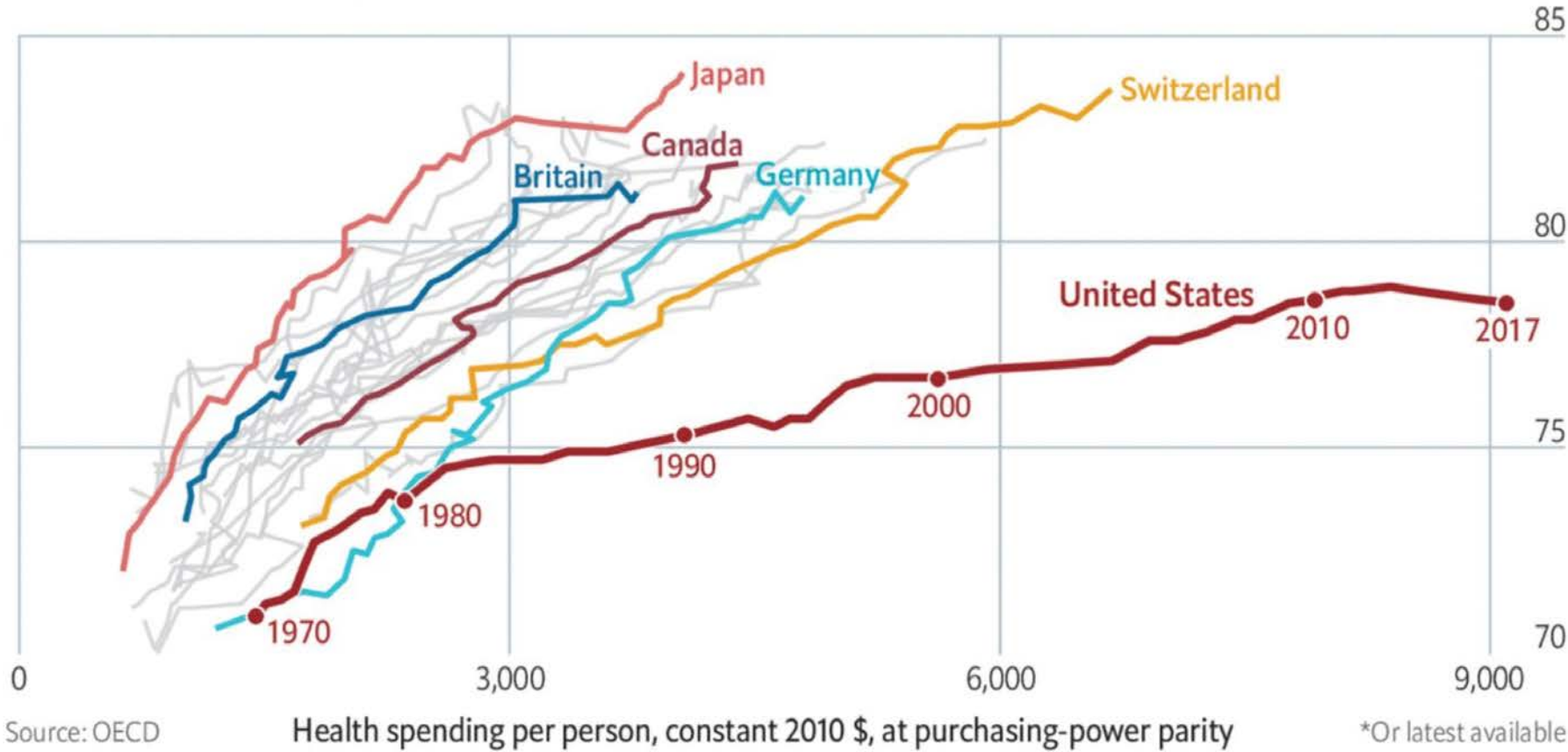


...and it lags behind most of the world in life expectancy!

Odd man out

Health spending and life expectancy, 1970-2017*, selected OECD countries

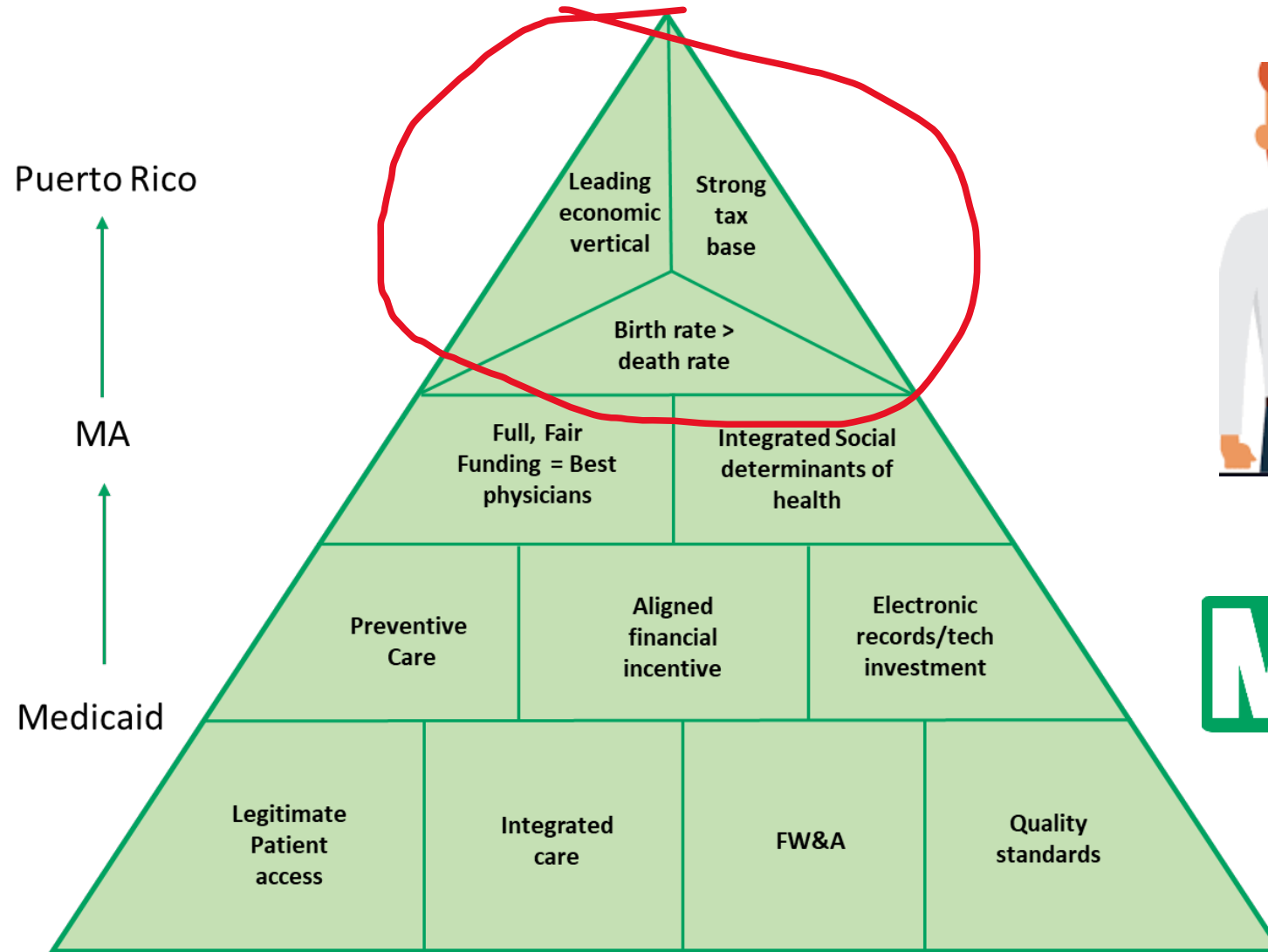
Life expectancy at birth, years



Source: OECD
The Economist

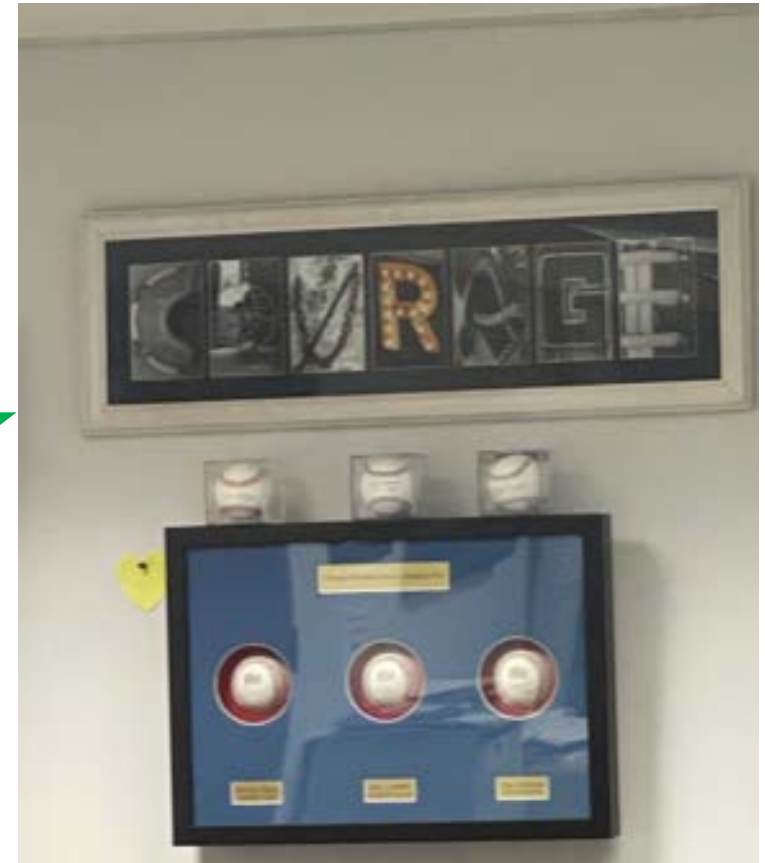
*Or latest available

The Formula for PR's Success – Entrepreneurship!

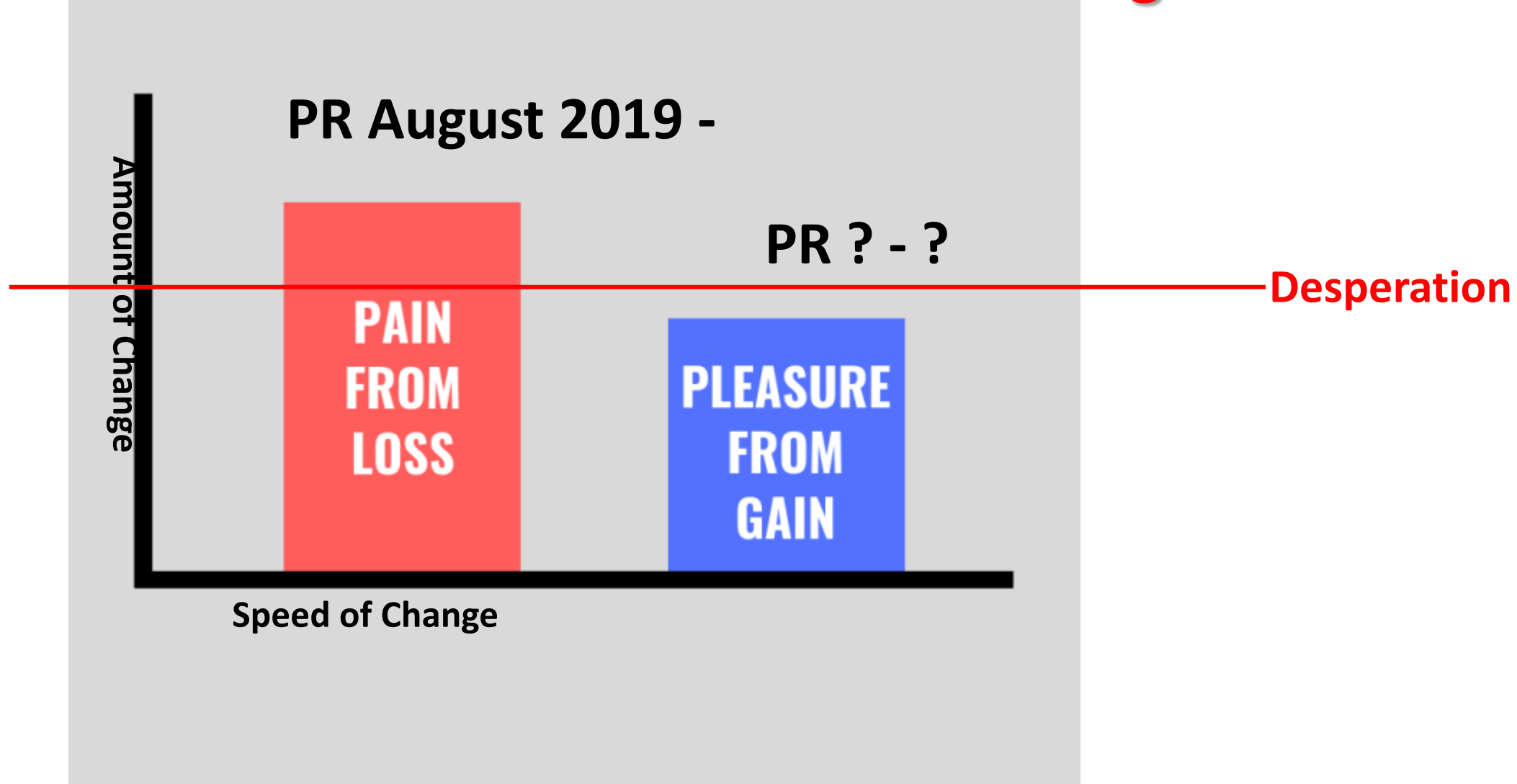


Entrepreneurship






1. Change
2. Stay Courageous
3. Stay Healthy



Puerto Rico - What Motivates Us to Change?



YOUR HOMEWORK (Don't Forget!)

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MCS Foundation 2018: Puerto Rico. A Million Reasons to BELIEVE.

<https://www.mcs-foundation.org/>



MCS Foundation

If I can help you or your friend's or family's health

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Tel: 1.813.766.1083

The Best Healthcare Plan in Puerto Rico





Gracias

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